



Development Officer Job Description

September, 2020

Youth Dynamics Mission Statement: To invite and challenge youth to a lifelong adventure with Christ and His church.

Position Overview:

This is an exciting opportunity to join and impact a growing and vibrant Christian organization with a 50-year history of eternally impacting youth. If you desire to serve in a Christian workplace and use your skills to help fulfill the mission of Youth Dynamics, this could be a great opportunity for you. We are seeking a full-time Development Officer to help Youth Dynamics successfully fulfill our mission. This person will assist in all aspects of the donor cultivation and stewardship strategy for organizational giving. In addition, this person will assist in promoting Youth Dynamics' brand and identity to increase ministry exposure.

Responsibilities include:

- Working with the development team to increase organizational funds by prospecting, cultivating, and stewarding donors.
 - Meet personally with donors
 - Coordinate meetings between donors and president and development director
- Increasing corporate partnerships and sponsorships for the following areas:
 - the annual golf marathon
 - any new potential events and/or special projects
- Creating a strategy for recruiting new business and ministry partners that exist in the “outdoor, adventure, recreation, outdoor Christian organizations” space. (i.e. Eddie Bauer, REI, Outdoor Research, etc.) with a goal to:
 - Strategically increase the visibility of the Youth Dynamics brand
 - Receive in-kind gifts and discounted gear/swag
 - For financial giving
 - Explore ways to partner together
- Assisting in fundraising efforts for capital projects (Stonewater, Idaho Adventure Base, all three youth centers in Burlington, Anacortes, and Moses Lake) as well as other special projects.
- Assisting in marketing efforts through social media platforms (including but not limited

to LinkedIn, Facebook, Instagram, InDeed).

- Creating, coordinating, and leading a new program that engages corporate and major donors with Youth Dynamics through adventures, tours, retreats, and open houses.
 - Explore new and creative ways to raise funds and awareness for Youth Dynamics through these opportunities.
- Assisting with the planned giving strategy.
- Other duties as assigned by your supervisor.

Resource Development:

- Raise 100% of salary, benefits, and necessary ministry expenses. Youth Dynamics will provide a fundraising coach and best-in-class training to maintain financial vitality and great donor care.
- Communicate ministry updates and progress to donor partners.

Competencies and Qualifications:

1. Active and growing relationships with Christ.
2. Demonstrated ability to work harmoniously with people from varied cultural, socioeconomic, educational, and experiential backgrounds.
3. Attention to detail.
4. Work independently and within a team, with initiative, yet accept direction.

Qualifications

1. Must sign Youth Dynamics Statement of Faith.
2. A passion for reaching young people.
3. Development experience is preferred.
4. College degree (preferred).
5. Teachable spirit.

Salary and Benefits:

- Raised salary based on education and experience
- Health insurance options
- 401k retirement plan

How to Apply: Please send a cover letter and resume to hr@yd.org and fill out the application online at www.yd.org>join-our-team

Position Status: Open

Job Type: Full-time (this position is adaptable to include direct student ministry if desired by applicant)

Reports to: Development Director